

Message Text

LIMITED OFFICIAL USE

PAGE 01 KHARTO 01097 020245Z
ACTION AF-08

INFO OCT-01 ISO-00 EB-08 /017 W
-----021245Z 022759 /43

R 011240Z APR 77
FM AMEMBASSY KHARTOUM
TO SECSTATE WASHDC 4029
USDOC WASHDC

LIMITED OFFICIAL USE KHARTOUM 1097

USDOC FOR MEPD

E.O. 11652: N/A
TAGS: MASS BEXP SU
SUBJECT: MILITARY SALES: STRATEGIC AND TACTICAL RADARS

REF: KHARTOUM 141, KHARTOUM 532

1. TENDERS CLOSED MARCH 31 FOR SUPPLY OF RADARS AND AIRPORT
GROUND EQUIPMENT FOR MINDEF. TENDER ORIGINALLY WAS ISSUED
WITH TENDER FOR MILITARY AIRPORTS (SEE REFTELS).

2. SHORTLY AFTER CLOSING, GENERAL ELECTRIC REP INFORMED
EMBASSY THAT GE HAD SUBMITTED PROPOSAL FOR STRATEGIC RADAR.
THEY PROPOSED FMS SALE OF REFURBISHED HIPAR RADARS ORIGINALLY
USED WITH NIKE SYSTEM. GE WOULD REBUILD THESE RADARS WITH
SOLID STATE TECHNOLOGY SIMILAR TO WHAT IT IS PRESENTLY DOING
FOR WEST GERMANY BUT WITHOUT ECC CAPABILITY. GE PROMISED
DELIVERY TWELVE MONTHS AFTER FMS CASE NEGOTIATED AND ALL OTHER
US

APPROVALS RECEIVED. GE REPRESENTATIVE LOPEZ, MARKETING
PROJECT MANAGER, SURFACE-BASED ELECTRONICS, PROGRAMS DEPART-
MENT, SAID EACH RADAR WOULD COST BETWEEN TWO TO FOUR MILLION
U.S. DOLLARS. GOS AUTHORITIES BELIEVE TWO RADARS REQUIRED,
WHILE GE BELIEVES ONE SUFFICIENT.

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2. FROM OBSERVATIONS AT BID OPENING, GE BELIEVES THAT THERE
ARE AT LEAST SIX OTHER COMPETITORS, INCLUDING TWO OR THREE
AMERICAN FIRMS.
BREWER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AIRPORTS, RADAR EQUIPMENT, PROPOSALS (BID)
Control Number: n/a
Copy: SINGLE
Sent Date: 01-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977KHARTO01097
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770114-0593
Format: TEL
From: KHARTOUM
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770499/aaaadicu.tel
Line Count: 60
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 577d07ac-c288-dd11-92da-001cc4696bcc
Office: ACTION AF
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 77 KHARTOUM 141, 77 KHARTOUM 532
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 09-Feb-2005 12:00:00 am
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Review Exemptions: n/a
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Review Release Date: n/a
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Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2929059
Secure: OPEN
Status: NATIVE
Subject: MILITARY SALES: STRATEGIC AND TACTICAL RADARS
TAGS: MASS, BEXP, SU, GE
To: STATE COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/577d07ac-c288-dd11-92da-001cc4696bcc
Review Markings:
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